

# **ADVERTISEMENT FOR EXPRESSION OF INTEREST (EOI) FOR CONSULTANCY SERVICES**



## **INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR CONSULTANCY SERVICES FOR**

### **“DEVELOPMENT OF MECHANISM FOR PRICING OF CARDIAC STENTS, DEFIBRILLATORS, PACEMAKERS, PROSTHETIC HEART VALVES & CARDIAC BALLOON CATHETERS”**

Drug Regulatory Authority of Pakistan (DRAP) is a body corporate formed under the Drug Regulatory Authority of Pakistan Act, 2012. DRAP has been established to provide for effective coordination and enforcement of Drugs Act, 1976 and to bring harmony in interprovincial trade and commerce of drugs and therapeutic goods. DRAP is in the process of framing a mechanism for Price fixation of cardiac stents, defibrillators, pacemakers, prosthetic heart valves & cardiac balloon catheters and inviting EOI to carry out the following activities:

- Study/Research for determination of:
  - I. Landed cost of imported cardiac stents, defibrillators, pacemakers, prosthetic heart valves & cardiac balloon catheters
  - II. Components of operating expenses in marketing and sales of cardiac stents, defibrillators, pacemakers, prosthetic heart valves & cardiac balloon catheters on the basis of prudent management practices.
  - III. Expenses and margin/mark-up in percentage term in supply chain of cardiac stents, defibrillator, pacemaker, prosthetic heart valve & cardiac balloon catheters.
  - IV. Suggesting reasonable rate of profit/rate of return on investment to importers.
- Review of internationally followed practices on mechanism for price fixation of cardiac stents, defibrillators, pacemakers, prosthetic heart valves & cardiac balloon catheters.
- Suggestions to evolve cost-plus pricing mechanism or any alternative mechanism based on empirical evidence.
- 1) DRAP invites EOIs from suitable firms/consortia who are on Active Taxpayers List (ATL) of FBR for provision of consultancy services for the project as per scope of work. Details about the project, scope of work, evaluation criteria and related instructions/information have been provided in the tender document (TD) which may be downloaded from the website: [http:// www.dra.gov.pk](http://www.dra.gov.pk) or obtained from the office mentioned below.
- 2) Firm should submit a single package containing two separate sealed envelopes in accordance with Rule 36(b) of PPRA Rules 2004. One envelope should contain the 'Technical Proposal' and the other envelope should contain the 'Financial Proposal'. The envelopes should be marked as "TECHNICAL PROPOSAL" and "FINANCIAL PROPOSAL".
- 3) The Technical Proposals will be opened at 12:30 pm on **24-04-2017** in the presence of the consultants or their authorized representatives. The financial proposals of the bidders whose technical proposals are accepted will be opened in the presence of the consultants or their authorized representatives on a date and time to be communicated to them in advance.
- 4) DRAP reserves the right to accept any or reject all offers keeping in view the provisions of Public Procurement Rules 2004.
- 5) **Expression of interest must be delivered to the address below by no later than 12 Noon on 24-04-2017.**

**DIRECTOR (BUDGET & ACCOUNTS)**  
**(Drug Regulatory Authority of Pakistan)**

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